

## Business & Software Product Specialist (KTP Associate)

### Surrey Business School

<b>Location:</b>	Croydon, Surrey
<b>Salary:</b>	£26,800 to £29,200 pro rata
	Fixed Term (7 months)
<b>Post Type:</b>	Full Time
<b>Closing Date:</b>	15 <sup>th</sup> July 2014
<b>Interview Date:</b>	TBC
<b>Reference:</b>	TBC

Surrey Business School and Morris Consultancy Services Ltd are offering an exciting opportunity to work on a strategic project to develop a ground breaking software product which aims to transform the face of online retailing.

If you want to apply your degree, enhance your career prospects, and make a real impact on a small but fast growing company then this knowledge transfer partnership (KTP) project is what you're looking for. You should be inquisitive, bright and serious about getting ahead. You will take ownership of a challenging project that is core to Morris Consultancy Services Ltd strategy and long term growth. You will have the opportunity to apply your degree as well as develop your own skill base with continued support from both the company and academic supervisors. You will play a key role in managing and implementing tactical or strategic development in the business and transferring knowledge between the company and the University.

Morris Consultancy Services has three lines of business: software as a service, bespoke projects and software consultancy. This project will allow Morris Consultancy Services to diversify to a more strategic software as a service business which will help the company to more than double in size. The project objective is to convert the existing technology demonstrator software products into live commercial offerings via product evaluation and subsequent improvement, by business customers and end customers using scientific methods and instruments of measurement and evaluation.

The project is funded by the Technology Strategy Board under their Knowledge Transfer Partnership (KTP) programme. The successful candidate, called a KTP Associate, will be responsible for working with Morris Consultancy Services and the Surrey Business School to implement a current theoretical business model which

relies on business agility and a cycle of continuous improvement, through closely working with customers.

The Associate will have the opportunity to develop a diverse range of skills in the areas of digital technology and statistical analysis. Developing these skills in a complex and commercial environment will provide significant experience and a unique opportunity for career progression. We would expect the Associate to develop skills in leadership, management and an understanding of complex business processes.

This is a rare opportunity, associated with the Knowledge Transfer Partnerships scheme, to work on a potential ground-breaking project and to gain industrial exposure to experienced industry professionals who have very high expectations.

### The candidate:

The successful applicant will ideally be a recent Masters graduate in Business, Administration, Marketing, Retail, Computing, Management Information Systems, Economics, Business Analytics or a related field. You will be demonstrably self-motivated, creative, highly proactive and able to work well on your own initiative. You will have excellent organisational, ICT, interpersonal and communication skills, as well as experience of writing technical reports. We require a self-starter who is expected to add value to Morris Consultancy Services from the start of the project and become a manager of tomorrow. The Associate will be based at Morris Consultancy Services Ltd office in Croydon, Surrey and will be required to travel to the University of Surrey and customer sites in the UK.

The post is for a fixed term period of 7 months, with the possibility of further employment on a subsequent and longer Knowledge Transfer Project with Morris Consultancy Services Ltd. Ideally the successful candidate should be available to start the project in summer 2014, subject to any required notice period.

Informal enquiries may be made by email to Dr Jane Hemsley-Brown (j.hemsley-brown@surrey.ac.uk), or Mr Vincent Morris (vincent@morrisconsultancy.com).

For further information about the University of Surrey, please visit [www.surrey.ac.uk](http://www.surrey.ac.uk)

Information about Morris Consultancy Services Ltd can be found on [www.morrisconsultancy.com](http://www.morrisconsultancy.com)

*Applicants should be aware that the United Kingdom Visas and Immigration (UKVI) has currently imposed a limit on the number of migrants entering the UK. This limit affects the University's ability to sponsor staff under Tier 2 of the points-based system. Applicants are responsible for ascertaining whether they can acquire the right to work in the UK (e.g. EU National, Tier 1 or Tier 4 status).*

*Applicants should be aware that as part of the KTP Programme applicants cannot have worked for Morris Consultancy Services Ltd. KTP Associates are employed by the University of Surrey but are required to work at the company and to adopt the company's terms and conditions in relation to work hours, holidays, location and so forth.*

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